



PROPOSAL ENGINEER // JOB DESCRIPTION

IWTE Co. provides water solutions for industrial, commercial and residential projects. IWTE is seeking a motivated, customer savvy, proposal engineer with experience developing, estimating and quoting custom water treatment solutions.

- [1] Work directly with customers to understand their processes and develop the best solutions for their requirements.
- [2] Work with our sales team to professionally represent the company at a customer, gather data, and ask the right questions to define a project.
- [3] Work with our engineers and designers to develop and quote cost effective solutions.
- [4] Recognize and understand the customer's needs, make suggestions for possible solutions, and quickly develop budgetary numbers. Accuracy is essential.
- [5] Cost analysis and estimating.
- [6] Develop value-added propositions and proposal writing.
- [7] Additional duties may be assigned, as required.

BASIC QUALIFICATIONS

- [1] A Bachelor's Degree in an engineering-related discipline (e.g. Chemical Engineering, Environmental Engineering, etc.).
- [2] Technical aptitude is required – candidates must be proficient with the usage of MS-Office, Visio, Solid Work and CAD. Familiarity with control systems, electrical systems, etc.
- [3] Strong Technical Writing Skills.

PREFERRED QUALIFICATIONS

- [1] Strong interpersonal skills – successful candidates will communicate effectively, possess strong writing skills, etc.
- [2] Highly organized, excellent problem solver, strong attention to detail and ability to prioritize and multi-task.
- [3] Minimum of one (1) year in water treatment field with several years in sales or project management.
- [4] Ability to travel to the customer site as necessary.

PROPOSAL ENGINEER// JOB DETAILS

- Full Time Job
- Days: All the days of the week except Fridays.
- Another Benefits: Sales benefits with achieving sales target.
- Working Hours: 8:00 am to 4:00 pm